



# TeamMate 360: Remote Manager Training

**Exponential**  
Training & Assessment

## TeamMate 360:

Varna Economic  
Development Agency

[www.veda-bg.eu](http://www.veda-bg.eu)

**Todorka Dimitrova,**  
Business Coach

*"The main challenge is that each virtual team has their own specific needs and work reality to cope with. Distance managers' training, therefore, must be tailored and delivered accordingly"*  
T.Dimitrova

### Summary

Based on the findings in the report from the on-line assessment, concrete goals and actions have been suggested for each of the assessed remote managers to help him/her achieve performance in-line with the needs of the business.

### Challenges

Different virtual teams and remote managers are faced with different challenges and needs in today's vastly changing and digitalised work environment. This applies especially in terms of needs adaptation and acquiring new skills and techniques. In order to establish a good basis for a result-oriented work environment and supportive team attitude, it is important to find out what the training needs are for remote managers to help them improve team members' performance and achieve business results on an overall level.

## T360 Assessment

The T360 on-line assessment highlighted the need to improve some of the main core and specific skills for individual managers who manage teams remotely. It provided them with team feedback and suggestions about how to development their skills.

## The Outcome

The outcome was tailored for each one of the assessed remote managers. We have created an individual report and set up a one to one coaching session to help him/her to better understand, accept and overcome the shortcomings in his/her management style.



*Global business demands and new technologies have created a virtual workplace for many companies, with employees and teams routinely collaborating from distant geographical locations on the road, from home, at client sites—even on the other side of the globe. The Remote Manager Course provides practical information and tools to help managers bridge the communication gaps created by geographical separation and get peak performance from employees they rarely see. Thus, the Remote Manager's training is perfect for sales managers, project team leaders, senior managers, and anyone who manages people at more than one location.*



Todorka Dimitrova: Successful completion of the training-statistic and results are fine!

Teammate 360 is a project funded by the Erasmus+ programme.

The project aims to help managers and enterprises involved in the management of remote workers and virtual teams.

During the project, managers completed a 360-degree skill assessment and took part in a course called The Remote Manager.



For further information visit:

<http://teammate360.eu>

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